



## Dick Frenz

CMC  
Partner

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*"My passion for consulting is derived from wanting to make a real difference with the clients I have the privilege of working with. I strive hard to provide quality experiences that are dedicated to helping them solve their issues, building credibility throughout the process with the ultimate goal of becoming their trusted advisor."*

Dick Frenz is a certified management consultant with more than twenty five years knowledge and experience in distribution operations, sales and general management, many of which have been in executive and senior leadership positions. Dick worked his way up from an entry-level inventory control position to Regional VP and VP Sales, Marketing, National Accounts for a multi-million dollar organization. His extensive experience enables him to relate to all levels of an organization, facilitate a cooperative environment and build participant commitment to developing and implementing practical, workable solutions that generate results.

Dick is in his seventeenth year as a Management Consultant working with small to medium sized enterprises and publically traded companies in both Canada and the United States. He has worked in the past as a roster consultant with K Lyons & Associates Consulting Inc., Williams Strategic Resources and Business Development Bank of Canada.

In addition to having successfully completed many consulting projects with a high degree of client satisfaction, he has been involved with many due-diligence, operational assimilation exercises, merger support activities and business optimization, in both single and multi-location businesses.

When he is not providing support as a trusted business advisor, Dick serves on both customer advisory and not-for-profit boards.